

Economic & Housing Market Check-in

Virginia Housing Commission

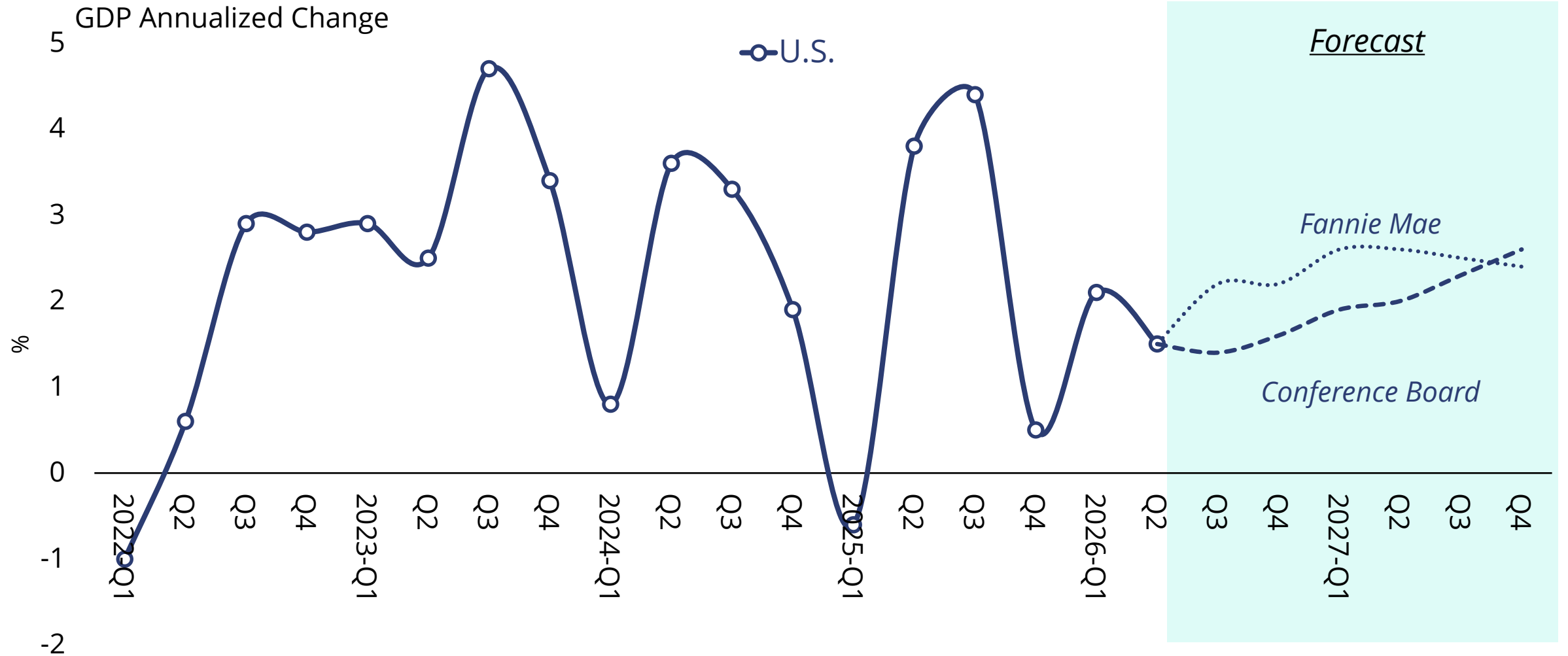
August 18, 2026

Ryan Price, Chief Economist, Virginia REALTORS®



ECONOMIC CONDITIONS

Gross Domestic Product - National

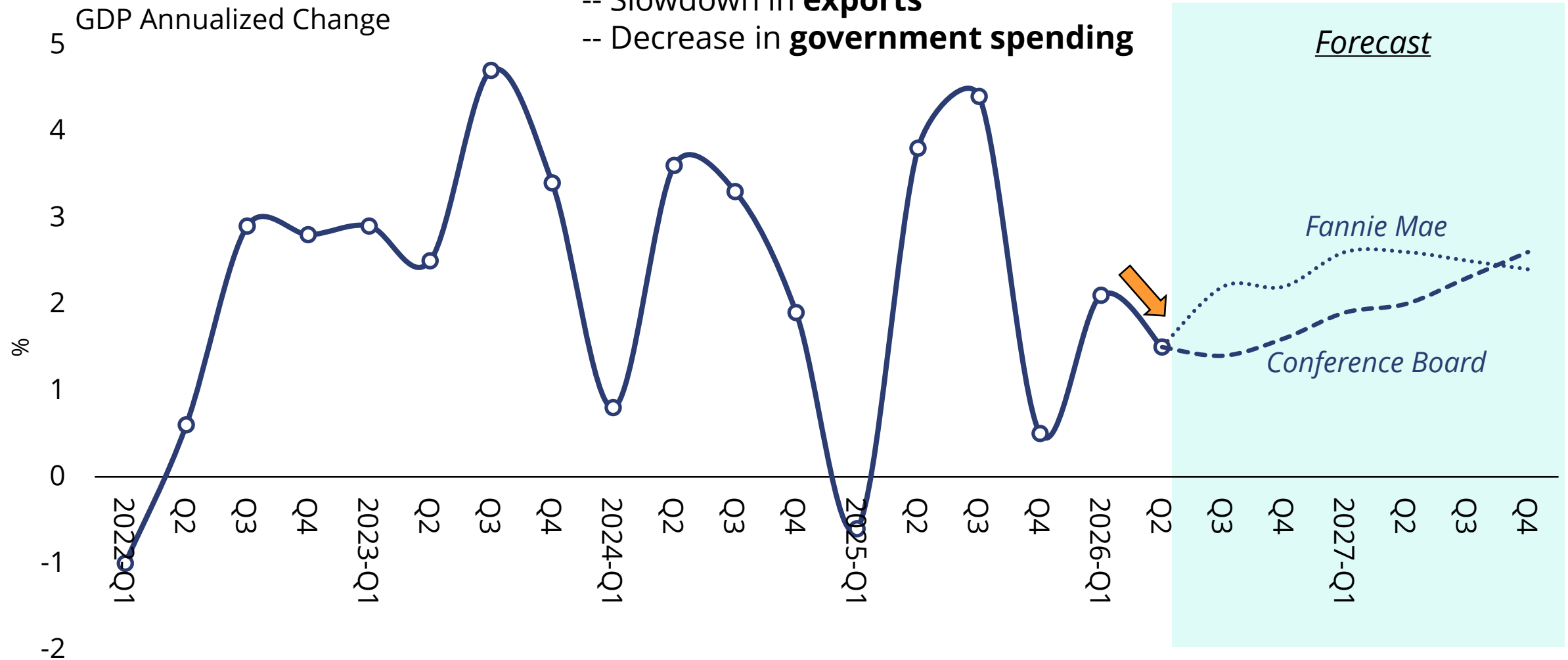


Source: U.S. Bureau of Economic Analysis (BEA), Fannie Mae, The Conference Board

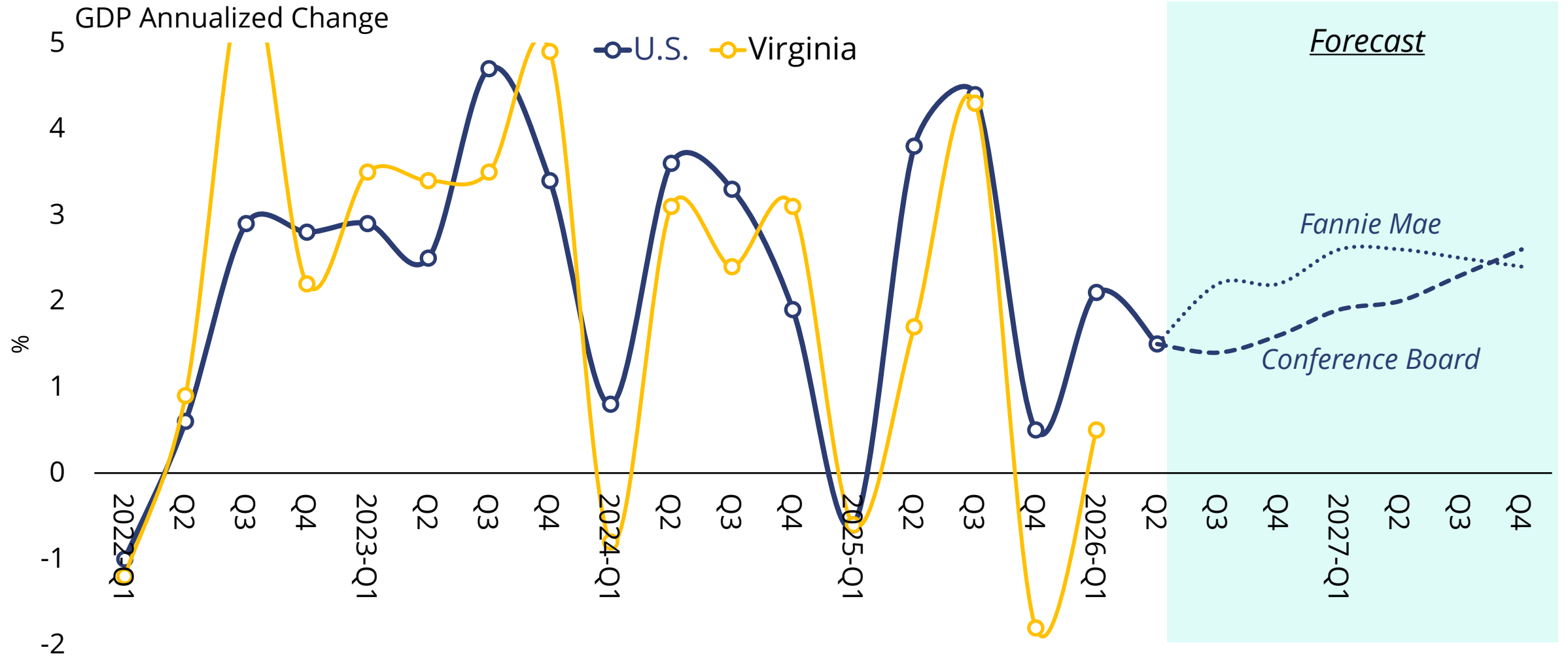
Gross Domestic Product - National

Key Drivers of Q2-26 GDP Change from Q1-26

- Slowdown in **exports**
- Decrease in **government spending**



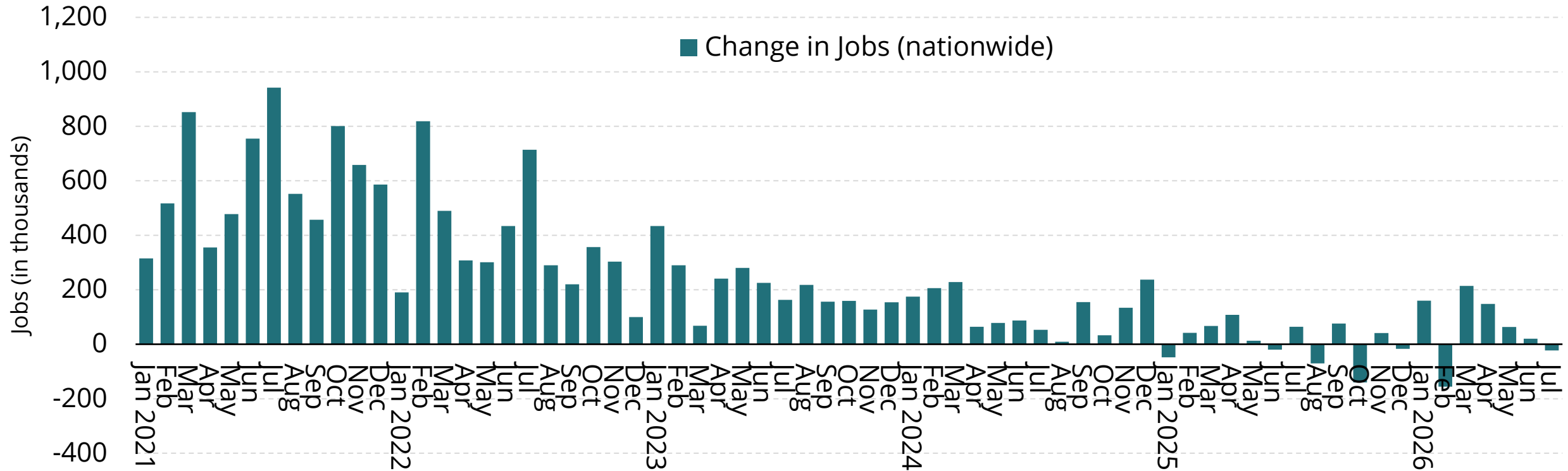
Gross Domestic Product - National



Source: U.S. Bureau of Economic Analysis (BEA), Fannie Mae, The Conference Board

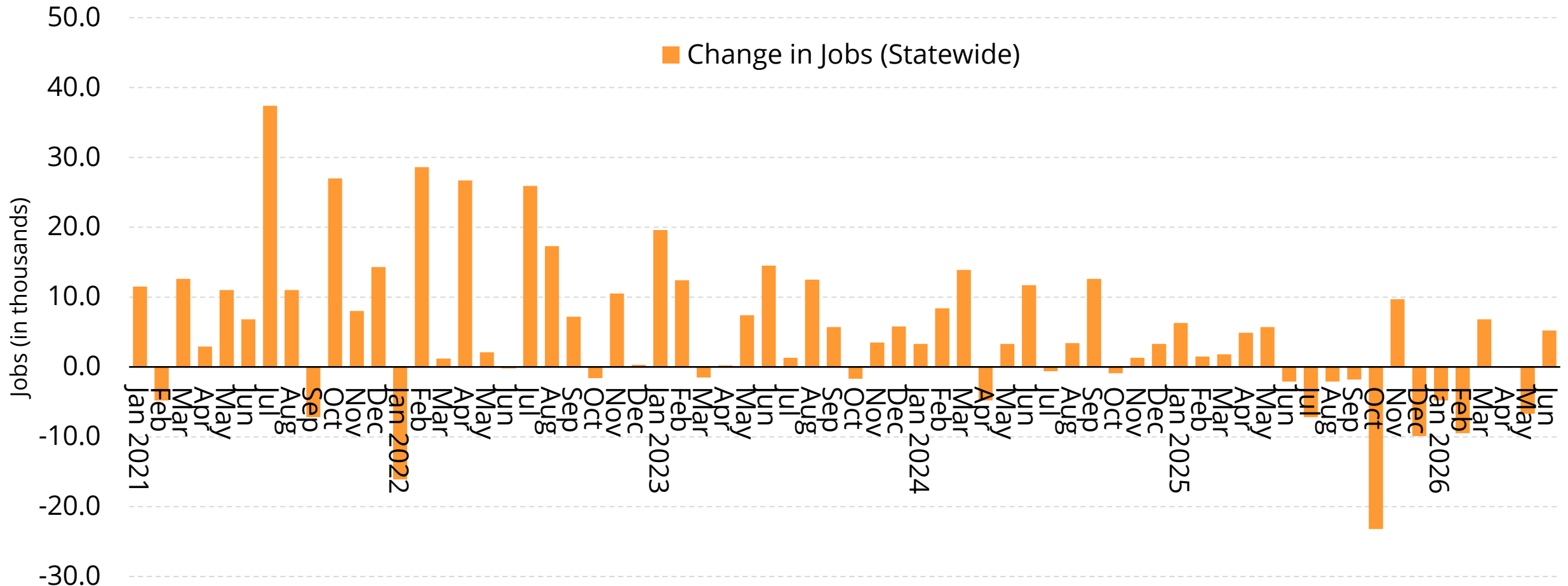
National Job Trends

Monthly job change, U.S. (in thousands)



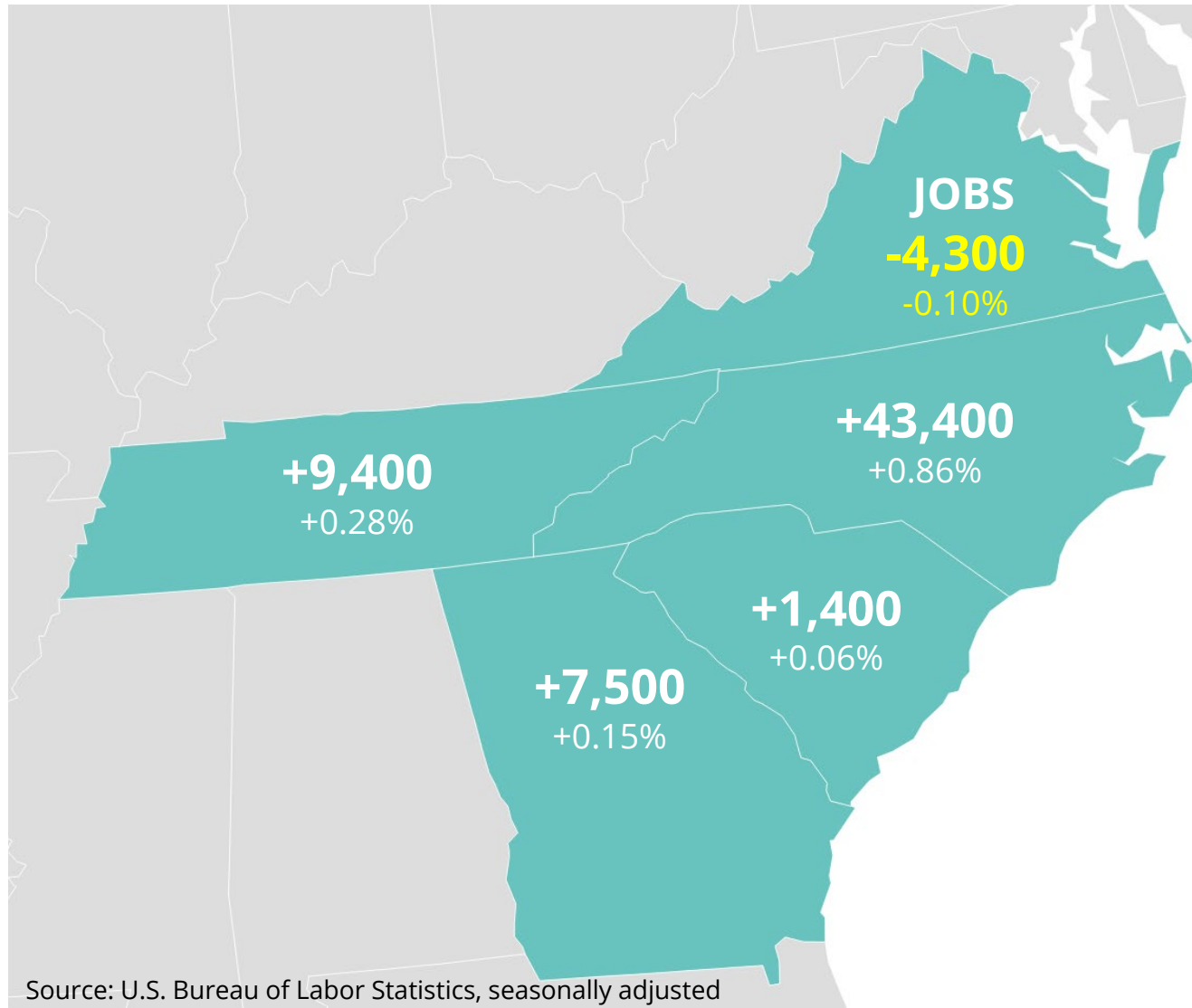
Virginia Job Trends

Monthly job change, Virginia (in thousands)



Source: U.S. Bureau of Labor Statistics, seasonally adjusted

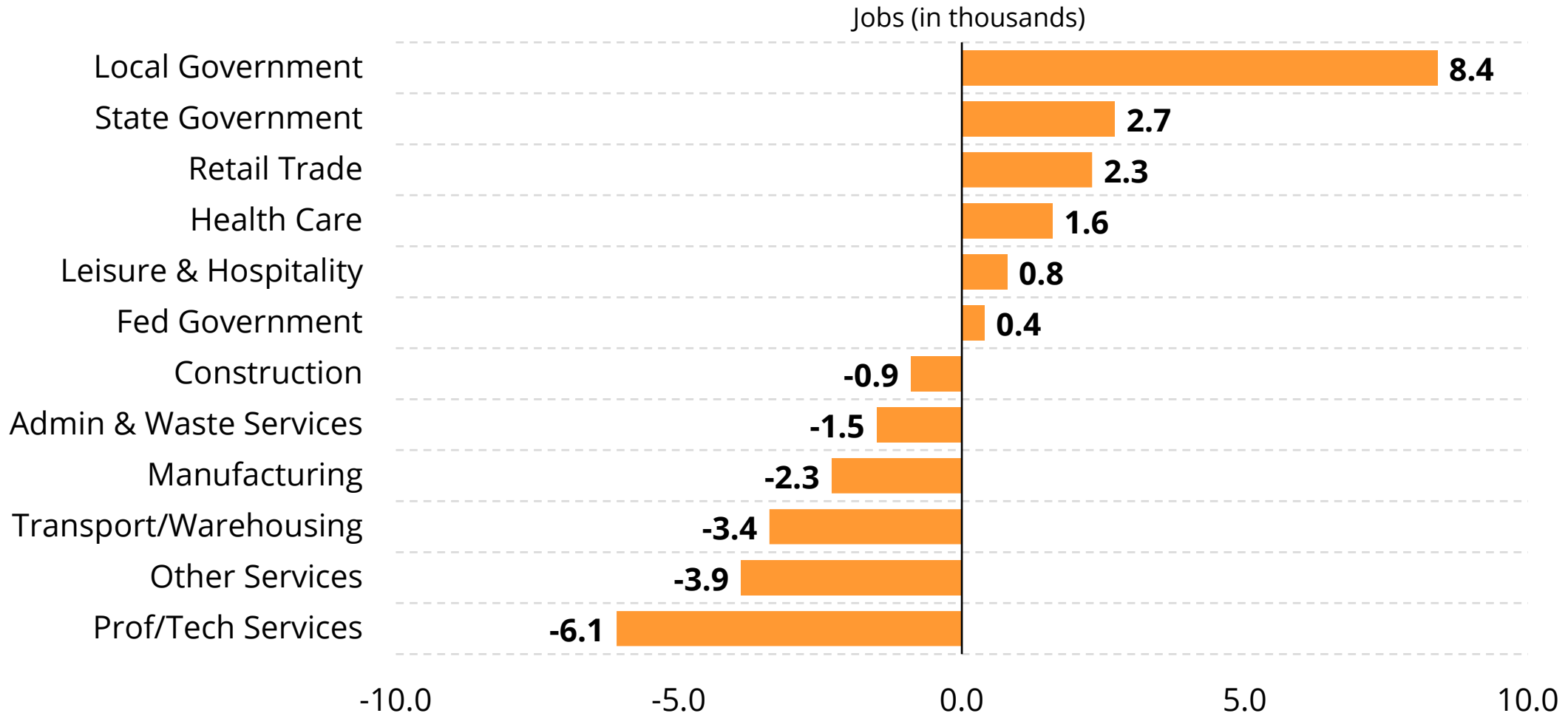
Job Trends by State



Change in Jobs:
June YTD 2026

Virginia Job Trends by Sector

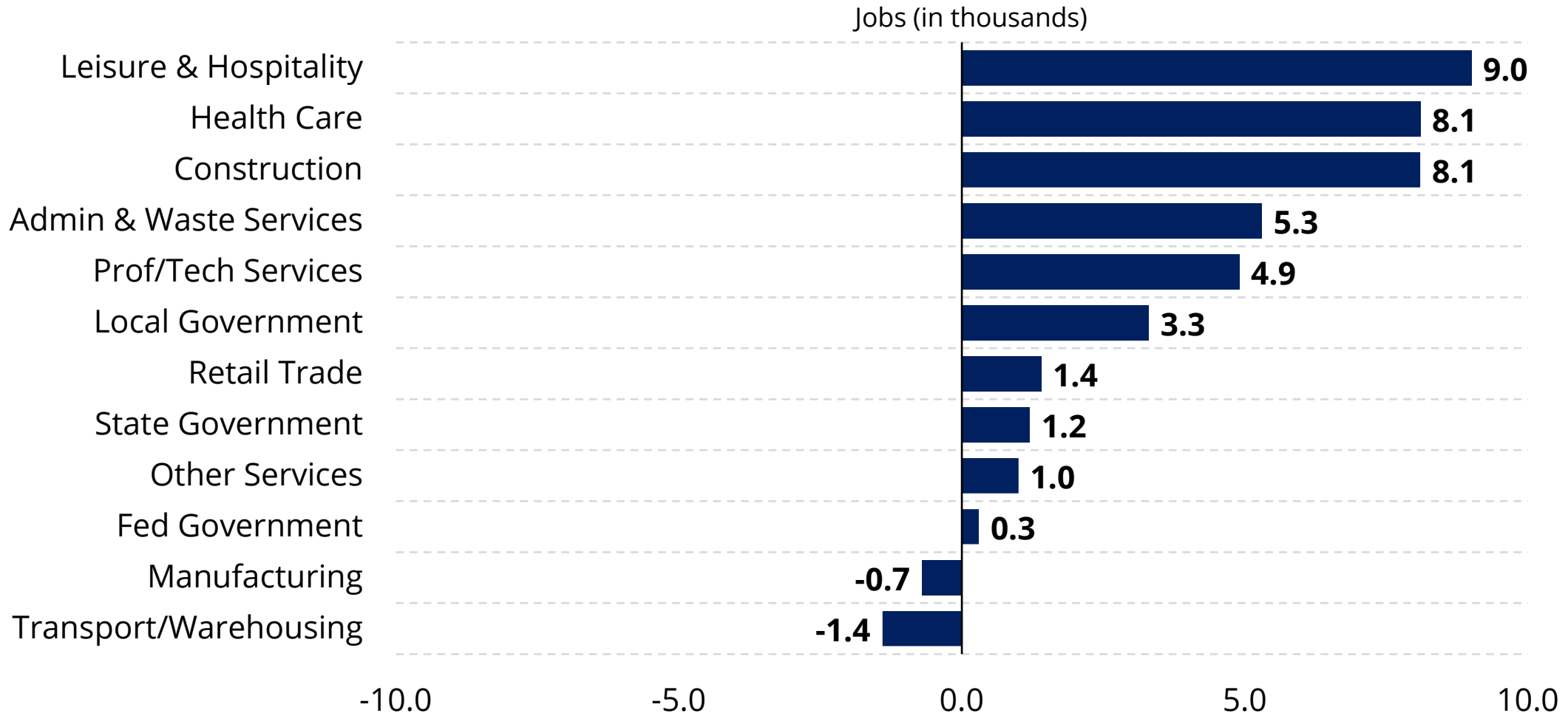
Job Change June YTD 2026, Virginia (in thousands)



Source: U.S. Bureau of Labor Statistics, seasonally adjusted

North Carolina Job Trends by Sector

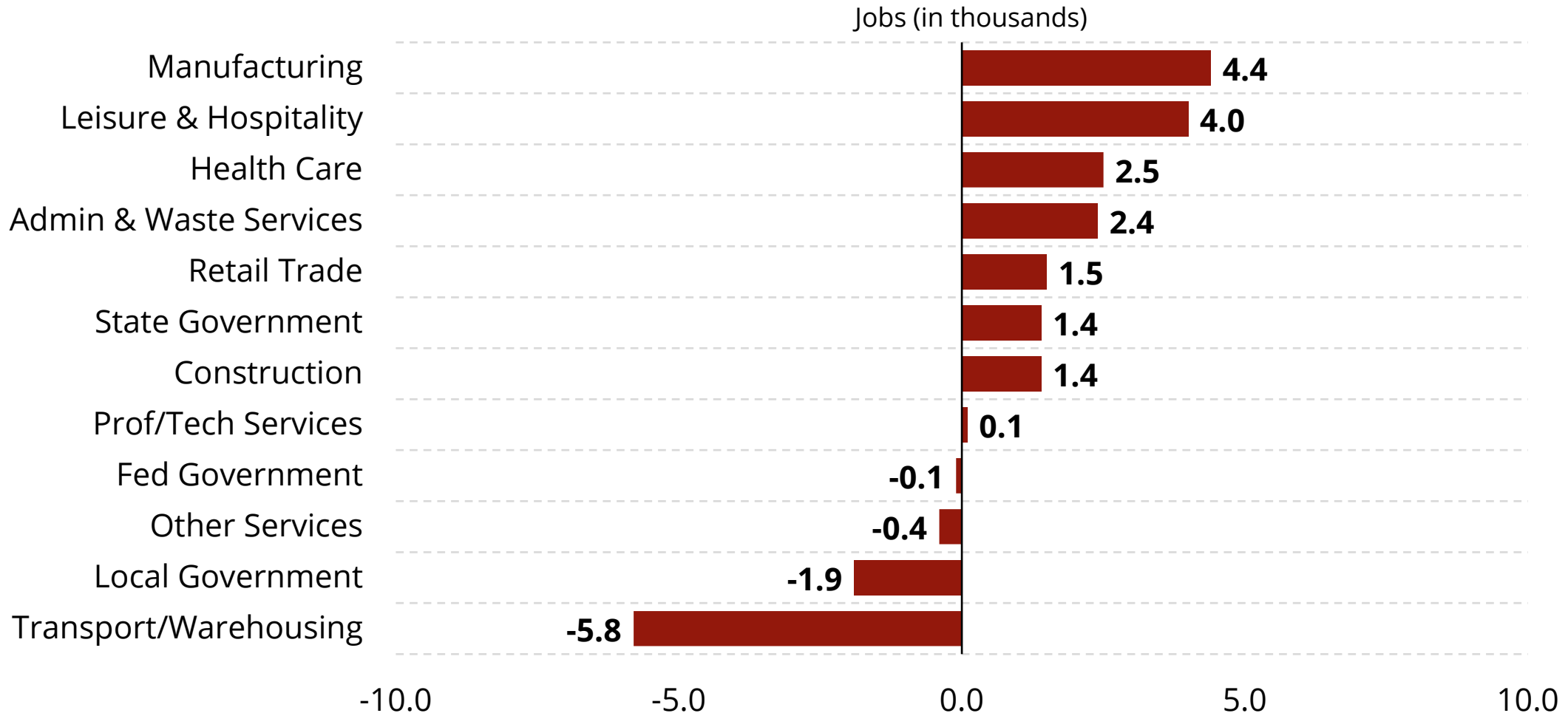
Job Change YTD 2026, North Carolina (in thousands)



Source: U.S. Bureau of Labor Statistics, seasonally adjusted

Tennessee Job Trends by Sector

Job Change YTD 2026, Tennessee (in thousands)



Source: U.S. Bureau of Labor Statistics, seasonally adjusted

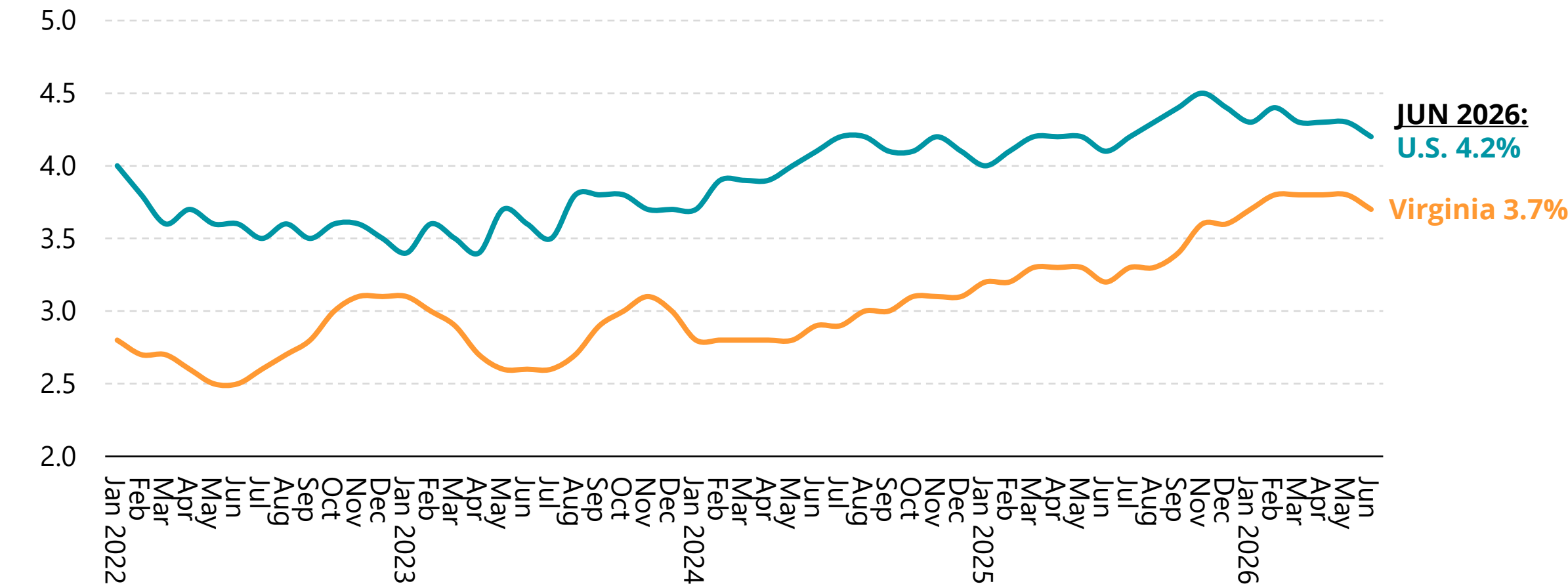
Job Change by Region

Job Change YTD June 2026 by Metropolitan Statistical Area in Virginia

Metro Area	YTD Net Job Change	% Change
Charlottesville	2,200	+1.76%
Staunton	700	+1.24%
Harrisonburg	700	+0.97%
Northern VA	6,100	+0.38%
Richmond	1,900	+0.26%
Winchester	0	0.00%
Lynchburg	-100	-0.10%
Roanoke	-500	-0.29%
Hampton Roads	-400	-0.48%
Blacksburg	-400	-0.40%

Source: U.S. Bureau of Labor Statistics, seasonally adjusted

Unemployment Rate

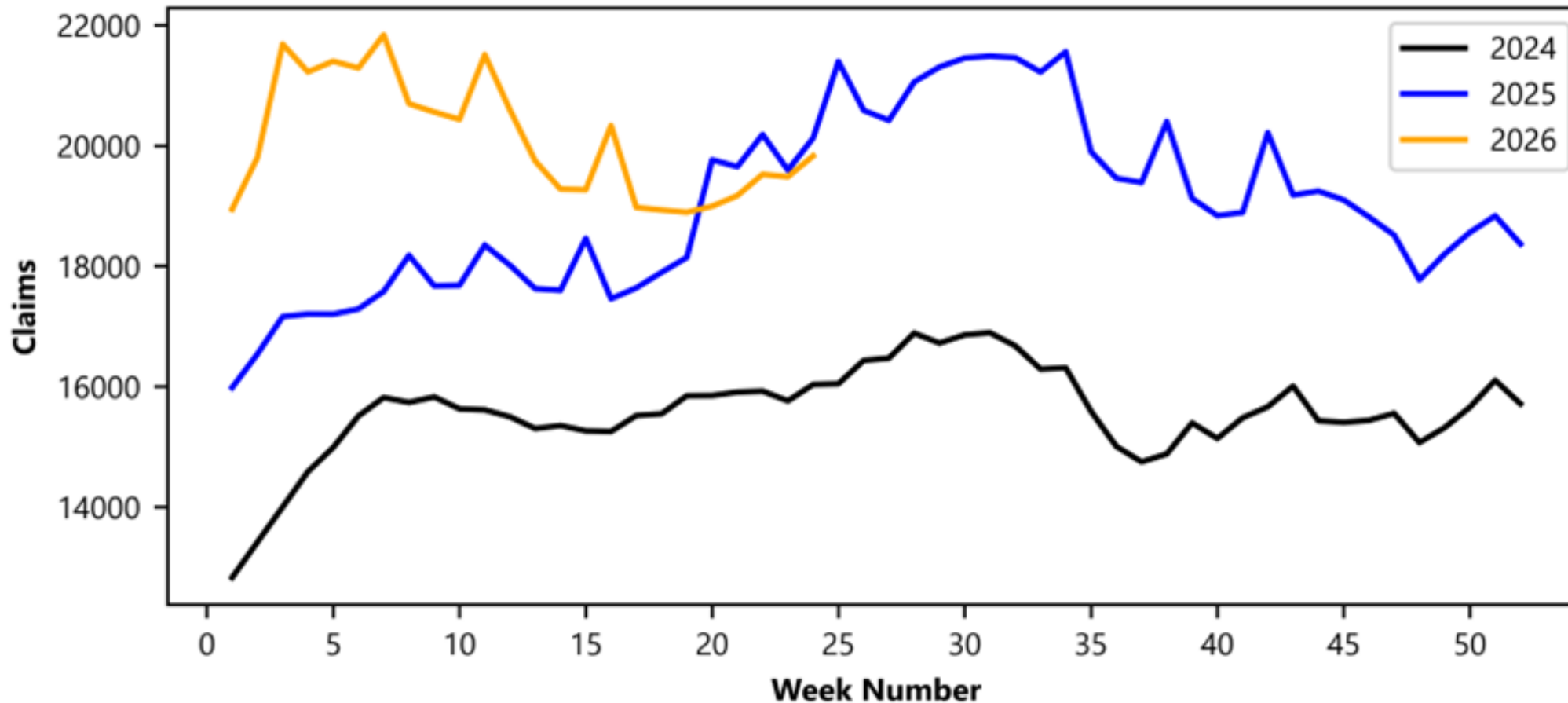


Source: U.S. Bureau of Labor Statistics, seasonally adjusted

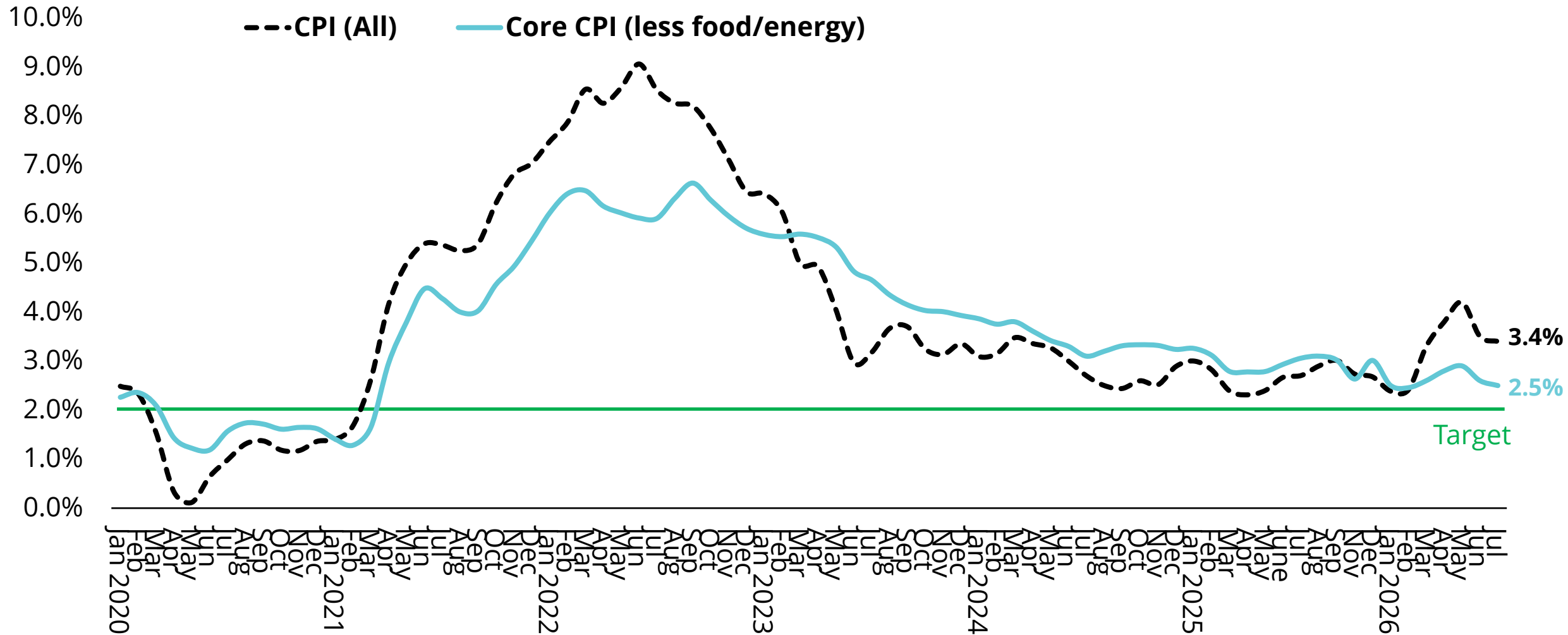
Unemployment Claims

Unemployment insurance claims now tracking slightly below last year's levels

Virginia Continued Claims by Week



Inflation (CPI)

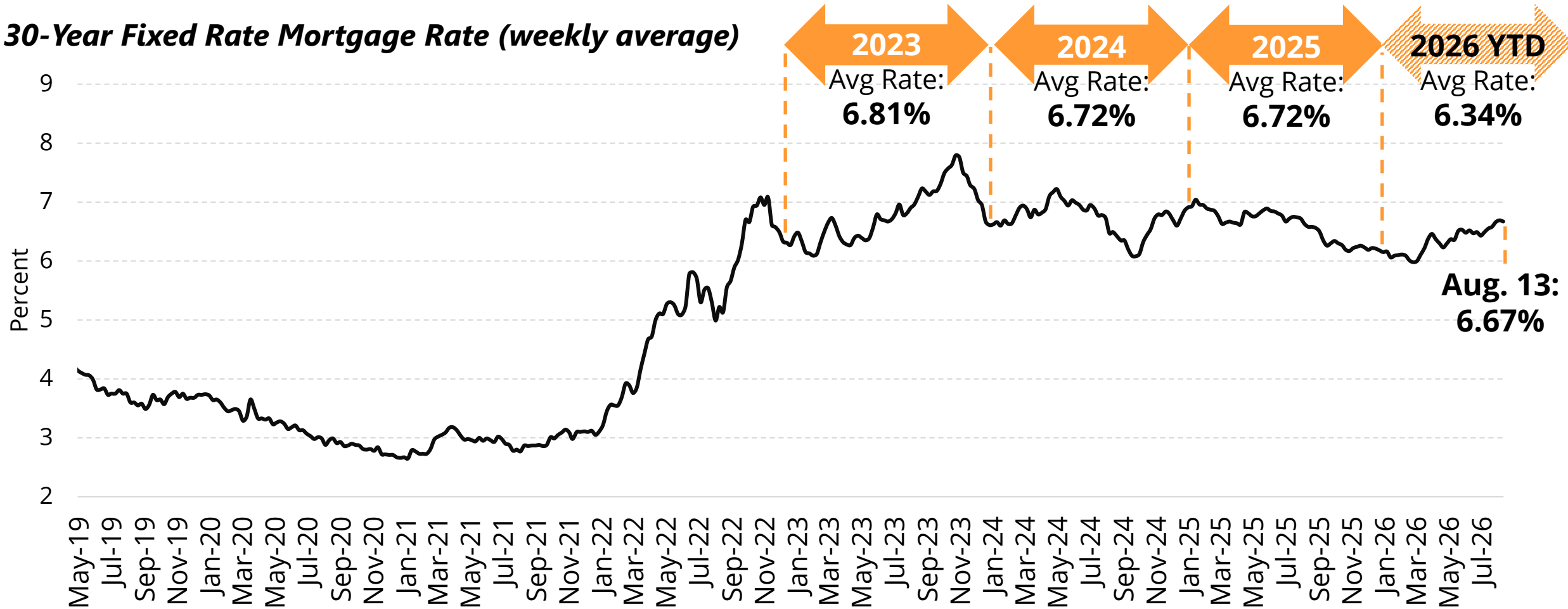




HOUSING MARKET TRENDS

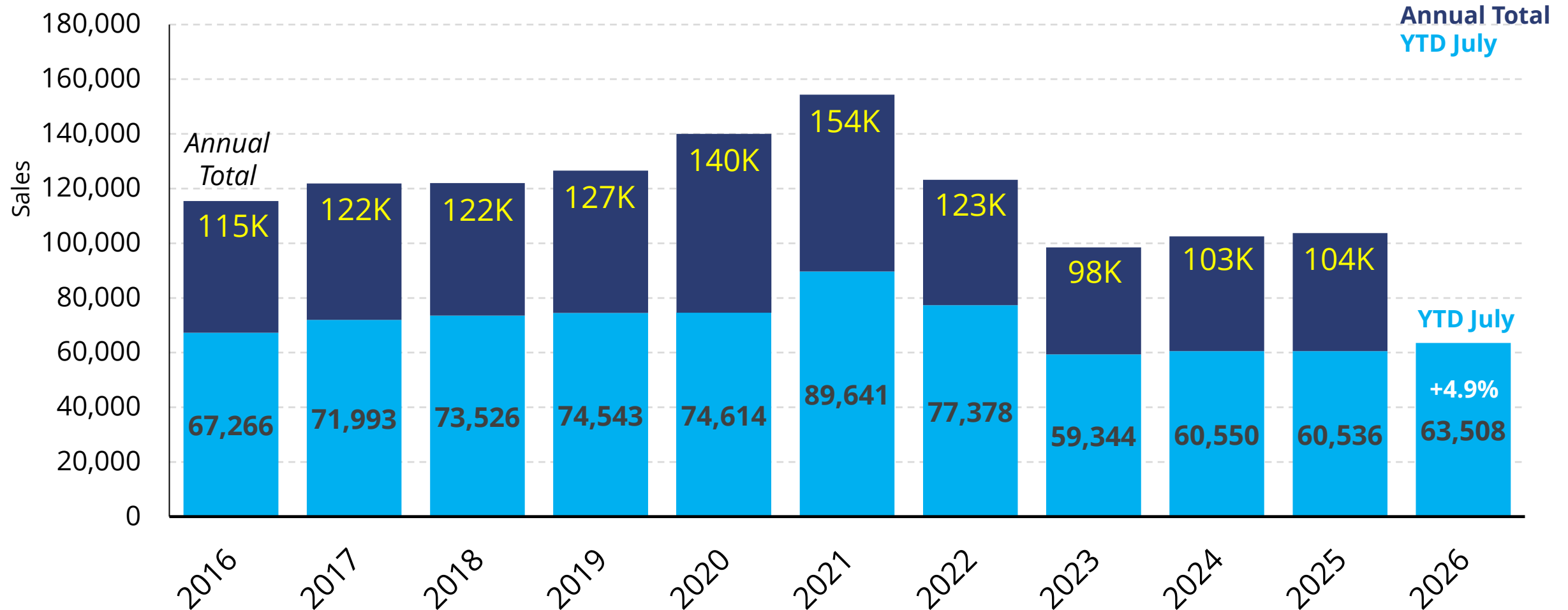
Mortgage Rate Trends

30-Year Fixed Rate Mortgage Rate (weekly average)



Statewide Home Sales off to Strongest Start in 4 Years

Closed Sales, Annual & Year-to-Date (Statewide)

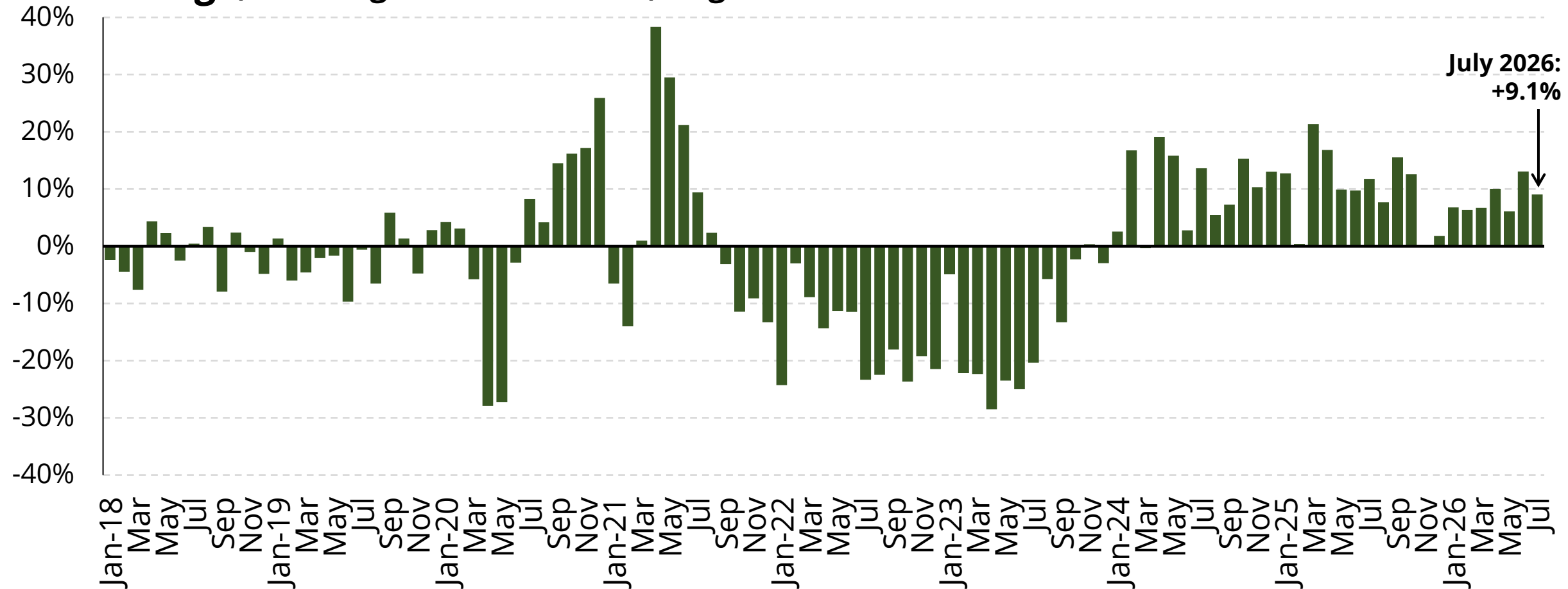


Metro Level Trends – Home Sales Activity

MSA	YTD July 2025	YTD July 2026	Y-o-Y Change
Richmond	9,796	10,582	8.0%
Blacksburg	992	1,066	7.5%
Harrisonburg	705	748	6.1%
Charlottesville	1,711	1,808	5.7%
Northern VA	18,502	19,419	5.0%
Hampton Roads	12,577	13,015	3.5%
Roanoke	2,242	2,296	2.4%
Lynchburg	2,080	2,124	2.1%
Winchester	1,122	1,039	-7.4%
Staunton	960	873	-9.1%

Inventory Levels Continue to Improve

New Listings, % Change from Prior Year, Virginia

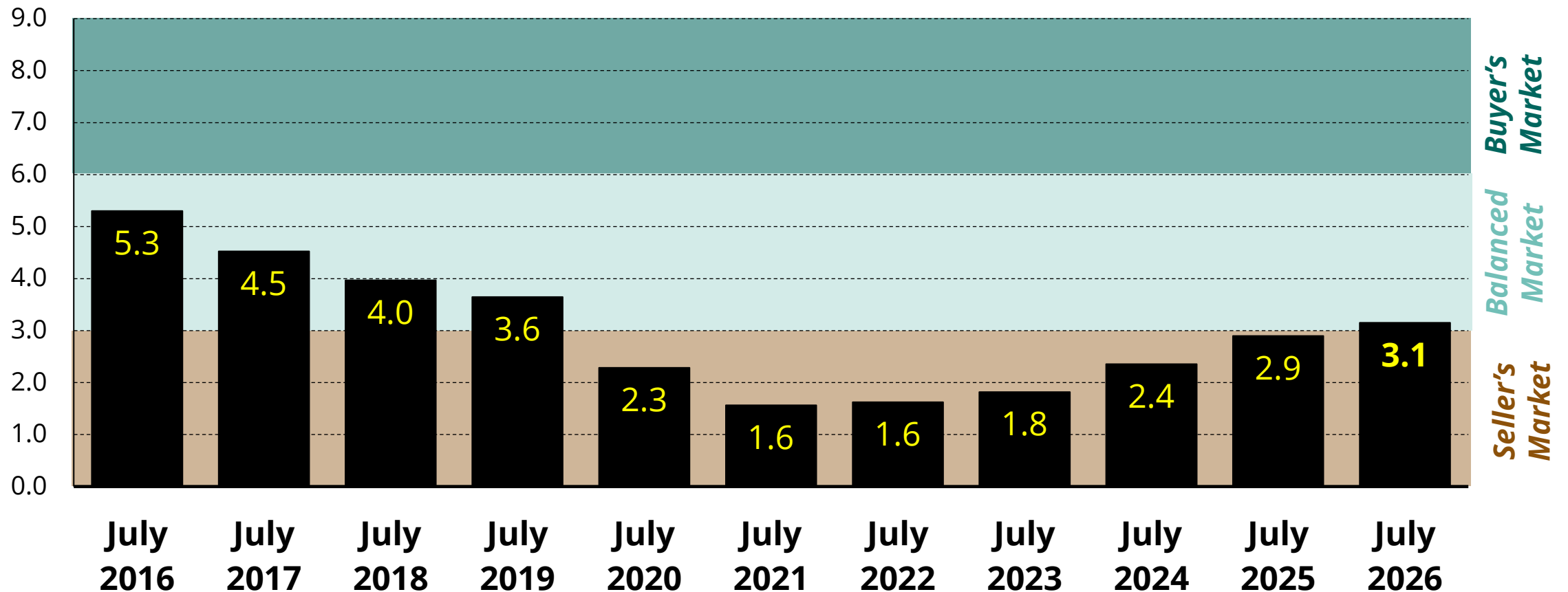


Metro Level Trends – New Listings

MSA	YTD July 2025	YTD July 2026	Y-o-Y Change
Staunton	1,244	1,441	15.8%
Blacksburg	1,453	1,656	14.0%
Charlottesville	2,849	3,197	12.2%
Northern VA	29,276	32,183	9.9%
Winchester	1,697	1,852	9.1%
Richmond	14,098	15,053	6.8%
Lynchburg	3,421	3,560	4.1%
Hampton Roads	16,636	17,040	2.4%
Roanoke	3,465	3,529	1.8%
Harrisonburg	1,044	1,007	-3.5%

Months of Supply, Virginia

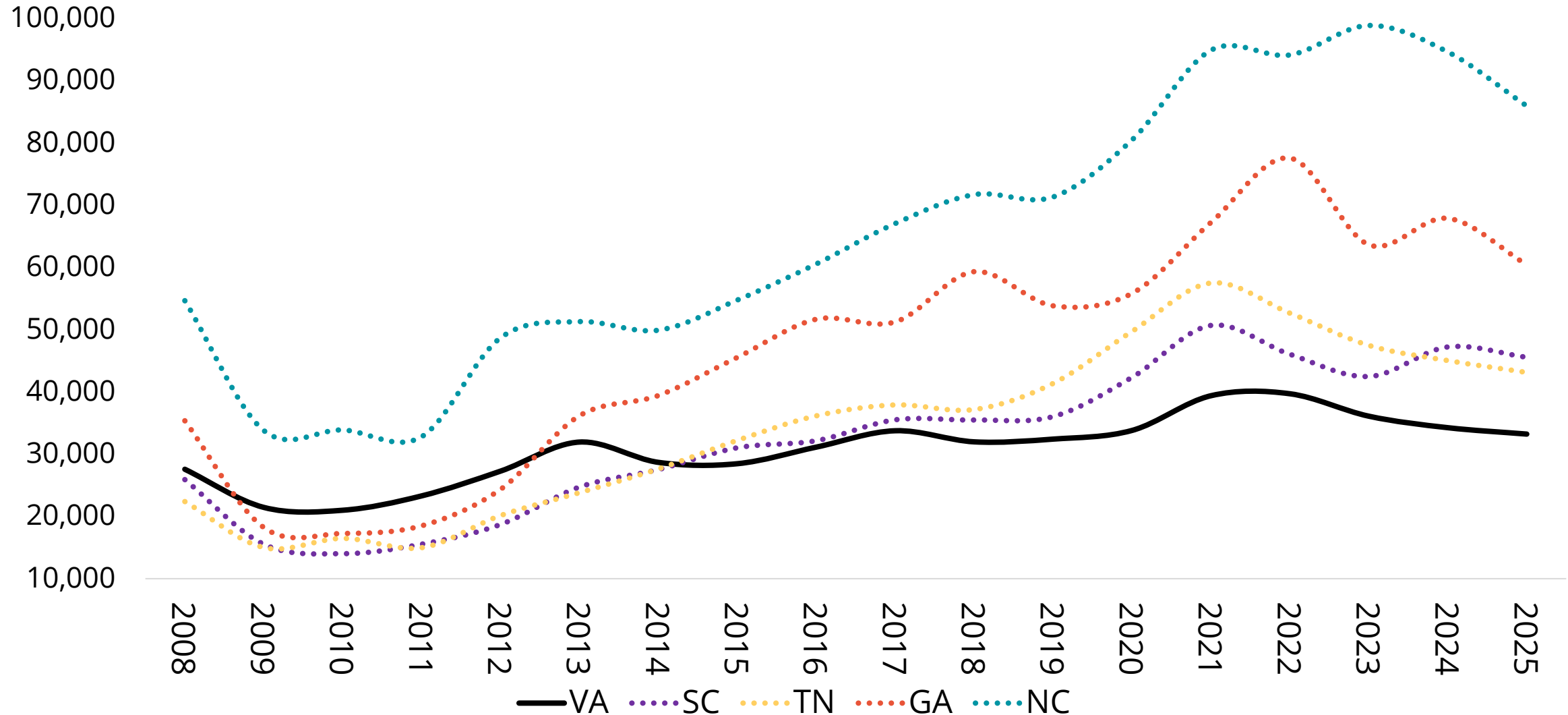
Months of Supply (July)



Metro Level Trends – Months of Supply

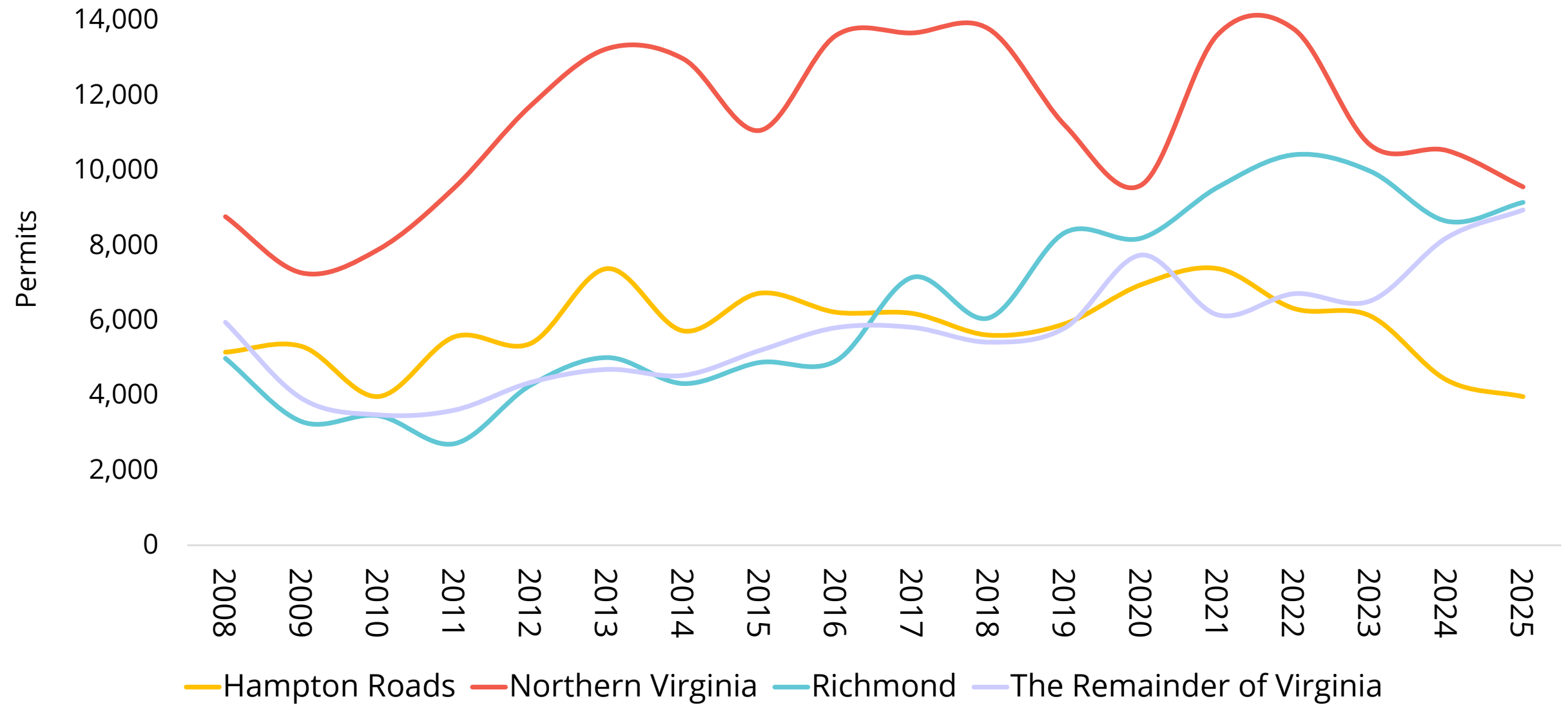
MSA	July 2025	July 2026	Y-o-Y Change
Harrisonburg	2.7	2.1	-0.6
Northern VA	2.2	2.2	0.0
Richmond	2.7	2.6	-0.1
Winchester	2.3	3.1	0.8
Staunton	2.3	3.1	0.8
Hampton Roads	3.3	3.3	0.0
Blacksburg	3.0	3.3	0.3
Charlottesville	2.7	3.4	0.7
Roanoke	3.3	3.6	0.3
Lynchburg	3.1	3.7	0.6

Annual Building Permits by State



Source: U.S. Census Bureau

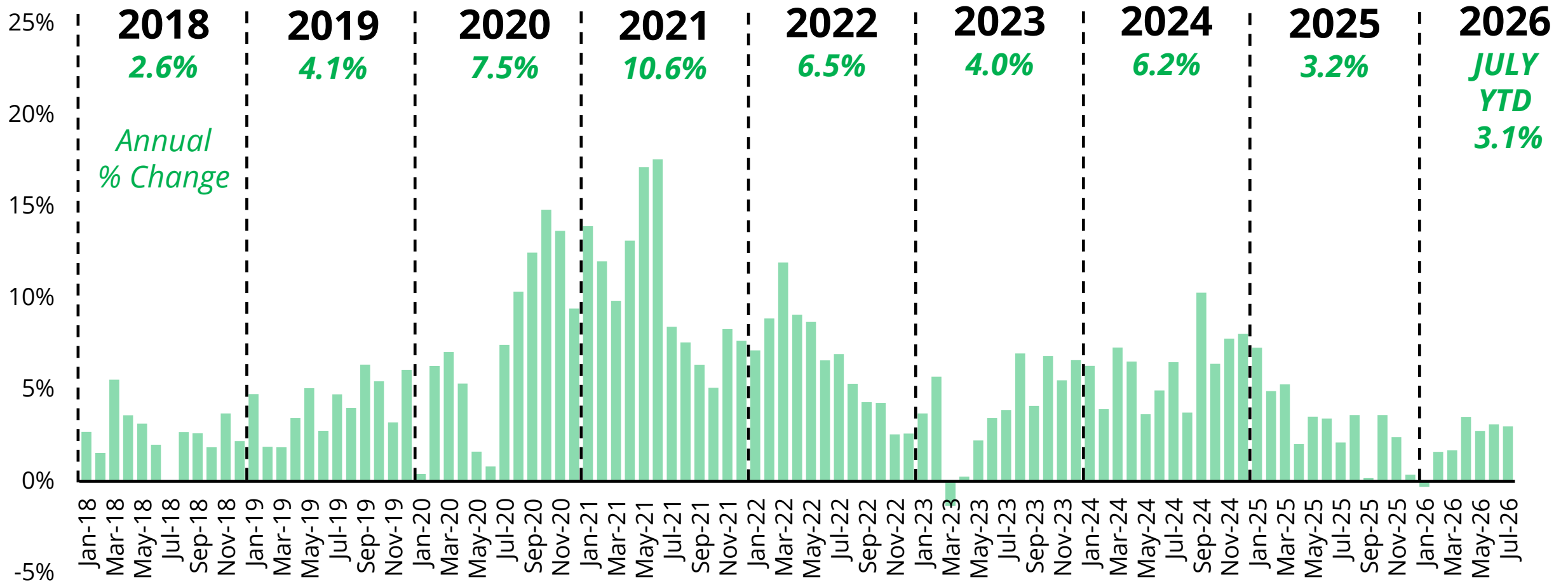
Annual Building Permits by Region in Virginia



Source: U.S. Census Bureau

Home Prices Still Climbing in Virginia

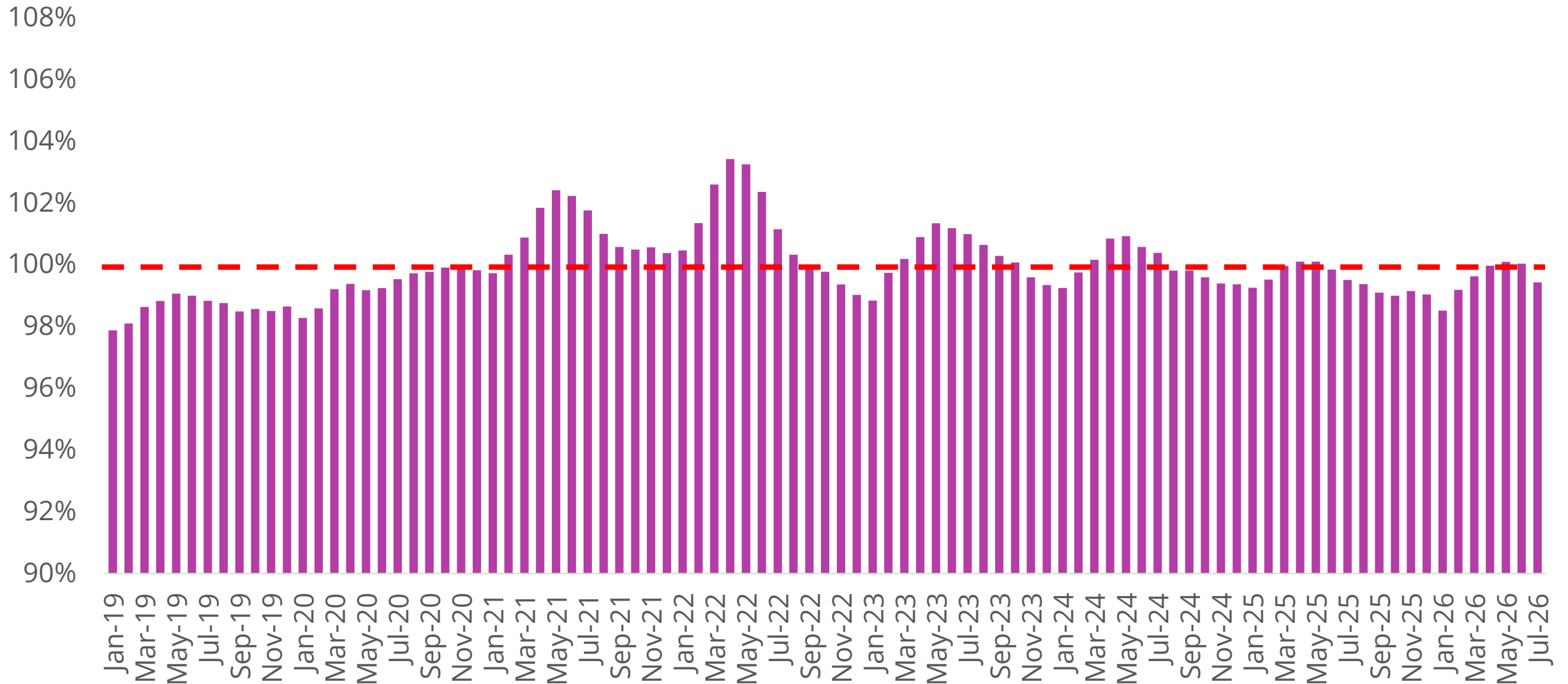
Median Sales Price, % Change from Prior Year, Virginia



Metro Level Trends – Median Home Price

MSA	YTD July 2025	YTD July 2026	Y-o-Y Change
Staunton	\$333,000	\$360,000	8.1%
Hampton Roads	\$359,000	\$375,000	4.5%
Richmond	\$401,000	\$412,000	2.7%
Lynchburg	\$305,000	\$310,000	1.6%
Roanoke	\$309,950	\$315,000	1.6%
Northern Virginia	\$669,000	\$676,000	1.0%
Harrisonburg	\$350,000	\$350,000	0.0%
Charlottesville	\$480,000	\$475,759	-0.9%
Blacksburg	\$315,000	\$306,550	-2.7%
Winchester	\$429,450	\$415,000	-3.4%

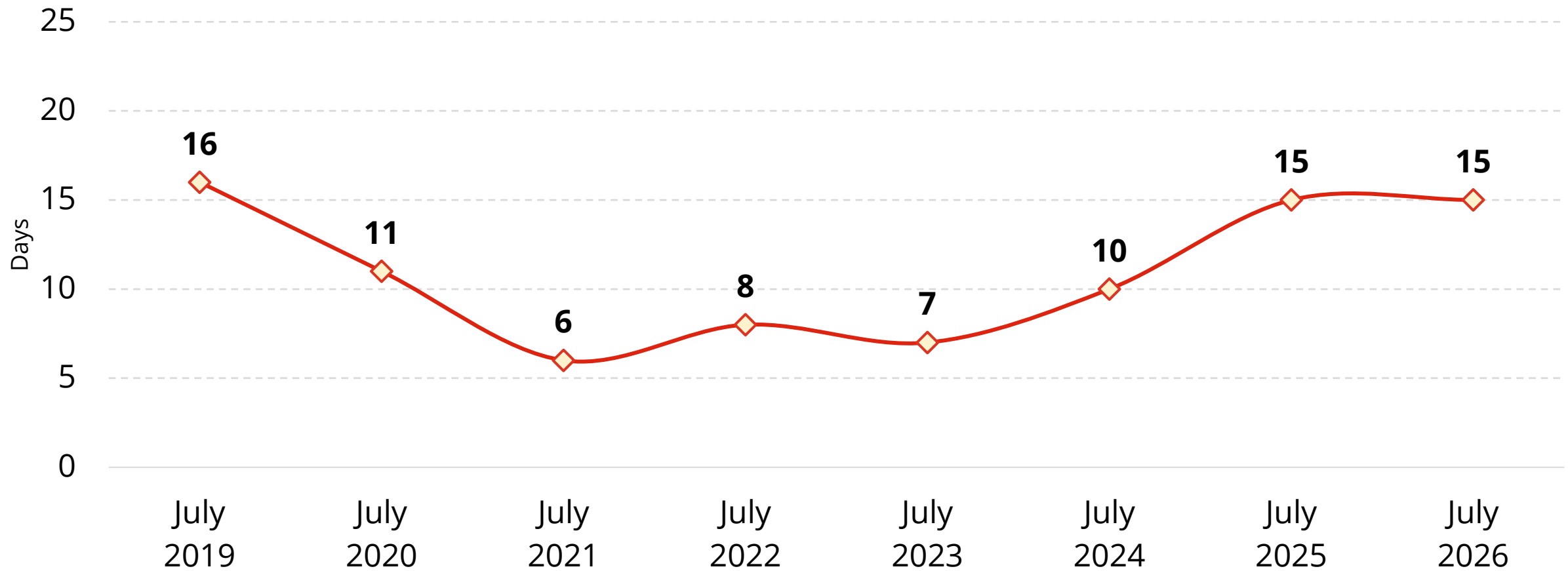
Virginia Avg. Sold-to-List Price Ratio



Metro Level Trends – Avg Sold-to-List Ratio

MSA	YTD July 2025	YTD July 2026	Percentage Point Change
Richmond	100.71%	100.54%	-0.17%
Northern Virginia	100.51%	100.46%	-0.05%
Hampton Roads	99.82%	99.77%	-0.05%
Staunton	99.47%	99.28%	-0.19%
Charlottesville	99.78%	98.90%	-0.54%
Harrisonburg	99.78%	98.90%	-0.88%
Winchester	99.39%	98.89%	-0.50%
Lynchburg	98.74%	98.85%	0.10%
Blacksburg	98.88%	98.53%	-0.36%
Roanoke	98.49%	98.21%	-0.28%

Virginia Median Days On Market



Metro Level Trends – Median Days on Market

MSA	YTD July 2025	YTD July 2026	Change (Days)
Northern Virginia	7	8	1
Staunton	10	9	-1
Richmond	10	10	0
Charlottesville	9	13	4
Harrisonburg	8	13	5
Blacksburg	11	14	3
Lynchburg	16	17	1
Roanoke	13	20	7
Winchester	16	20	4

Looking Ahead: Key Factors For Remainder of 2026 Housing Market

Loosening affordability constraints in some areas

Home prices flat(ish)/cooling in some markets...

Momentum in home sales activity

More inventory = more options for buyers, sales activity strongest in years...

Mortgage rates remain the wildcard

Mortgage rates still lower than last year but barely...

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